

31 DEC 1990

For Six Month Period Ending

(Insert date)

Name of Registrant

Registration No. 929

Japan Economic Institute of America

Business Address of Registrant

1000 Connecticut Avenue, N.W., Washington, DC 20036

I—REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection  
Ended

Formerly OBD-64

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
 Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Arthur J. Alexander	1701 16th St., N.W., #618 Washington, DC 20009	USA	President	Oct. 1, 1990

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
 Yes ☒ No ☐

If yes, identify each such person and describe his services.

Arthur J. Alexander directed activities of the Institute and maintained contact with governmental and nongovernmental groups and individuals interested in U.S.-Japan economic relations.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
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## II—FOREIGN PRINCIPAL

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8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

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9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

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10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

Government of Japan

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## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Government of Japan

See attached listing of activities.

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<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

The answer to question 11 has listed all of the activities of the Instituté during the period of the report. Some, but not all, of these activities may constitute activity as defined by the Act.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
August 6, 1990	Government of Japan	To cover the expenses of the Institute	\$171,808.00
August 28, 1990	" " "	" "	4,000.00
October 1, 1990	" " "	" "	185,142.00
October 3, 1990	" " "	" "	2,000.00
December 12, 1990	" " "	" "	644.00
<b>Total</b>			<b>\$363,594.00</b>

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes ☒      No ☐

(2) transmitted monies to any such foreign principal?      Yes ☐      No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See the attached listing.

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## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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## V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Foreign Ministry, Government of Japan

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts    ☒ Magazine or newspaper articles    ☐ Motion picture films    ☐ Letters or telegrams  
☐ Advertising campaigns    ☐ Press releases    ☒ Pamphlets or other publications    ☒ Lectures or speeches  
☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials    ☒ Newspapers    ☒ Libraries  
☒ Legislators    ☒ Editors    ☒ Educational institutions  
☒ Government agencies    ☒ Civic groups or associations    ☐ Nationality groups  
☐ Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

☒ English    ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☒ No ☐

## VI—EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup>    Yes ☐    No ☐    N.A.  
 Exhibit B<sup>7</sup>    Yes ☐    No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.



## 26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

## 27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Arthur J. Alexander  
Arthur J. Alexander

Subscribed and sworn to before me at District of Columbia

this 30<sup>th</sup> day of January 30, 19 91

GWENDOLYN M. PENN  
Notary Public, District of Columbia  
My Commission Expires September 14, 1994

Gwendolyn M. Penn  
(Signature of notary or other officer)

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

## 1. REPORTS

### JEI Report A

From July 1, 1990 to September 30, 1990, JEI prepared 12 issues of JEI Report A. (Nos. 26A-37A)

- 26A Japan's Fiscal Policy: Seeking New Direction?
- 27A Monetary Policy In Japan
- 28A Land Taxation Reform In Japan
- 29A Trilateral Ties: Japan, The United States And The Philippines
- 30A Japan's Defense Industry
- 31A The U.S.-Japan Relationship: An Interview With William J. Barnds, Former President Of The Japan Economic Institute
- 32A Former Japanese Public Corporations: Post-Privatization Update
- 33A Oil Prices And The Japanese Economy
- 34A Capitol Hill And The Debate Over Foreign Direct Investment
- 35A Japan's Defense Planning In An Era Of Global Change
- 36A Statistical Profile: Japan's Economy In 1989 And International Transactions Of Japan And The United States In 1989
- 37A 1990 Update On Japanese Research And Development

### JEI Report B

During the period JEI issued 12 reports in the series entitled JEI Report B. This series analyses the latest developments affecting U.S.-Japan relations. (Nos. 26B-37B)

- 26B Japan Ranked As World's Top Aid Donor  
Trade White Paper Stresses Role Of Consumer  
Japanese Banks Hit Bumps  
Government Projects Long-Term Labor Shortage  
Tokyo Previews Summit Agenda  
Tokyo, Washington Hammer Out Final SII Report
- 27B Tokyo Pursues Independent Path On China At Summit  
New Twists In MITI's Industrial "Vision"  
MOF's Financial Liberalization Plans Spark Controversy  
Japan Ranked Low On Environmental Scorecard  
Peru's President-Elect Fujimori Seeks Aid From Tokyo  
Notes: IWC Meeting

- 28B      Kaifu Gets High Marks For Summit Performance  
         House Panel Examines Alleged Tax Underpayment  
         Yen Recovers Some Lost Ground  
         Japanese Savings Remain At High Level  
         Foreign Direct Investment In Japan Up And Down
- 29B      Japan's Trade Surplus Drops Again  
         Japan Remains Top Creditor  
         Posturing Continues On Northern Territories  
         Tokyo Prepares To Resume China Aid  
         Senate Panel Considers Bill Relaxing Antitrust Laws For Joint  
         Production  
         Notes: Drift-Net Fishing Suspension
- 30B      Economic Forecasters Split On Outlook For Japan  
         FY 1991 Budget Guideline Shows Growth  
         Growth In Defense Spending Trimmed  
         Asean Policy Coordination Talks Focus On Cambodia, Refugee Questions  
         JEI Personnel Changes
- 31B      Tokyo Joins Western Allies In Trade Embargo Of Iraq  
         Japan Gets Oil Jitters Again  
         White Paper Indicates Japanese Workers Dissatisfied With Quality Of  
         Life  
         Capitol Hill Considers National Security, Foreign Investment Links  
         New Telecommunications Pact Initialed
- 32B      Economic White Paper Upbeat About Economy  
         Construction Issue Building Up Again  
         Japan Keeps Thumb On Rising Health-Care Costs  
         Second APEC Meeting Takes Small Steps Toward Solidifying Forum  
         Notes: . Kaifu's Middle East Trip
- 33B      Japan's Current Account Surplus Registers Another Sharp Drop  
         Mixed Japanese Response To Energy Conservation  
         Japan, Soviet Union Continue To Seek Warmer Relations  
         Television: The Fight Goes On
- 34B      Japan Grapples With Middle East Response  
         Japan's Middle East Aid Expected To Reflect Crisis  
         Japanese Public Waits For Government Action On Middle East  
         Japan's Stock Market: Is The Party Over?  
         President Signs Log Export Ban
- 35B      Japan Unveils Assistance Plan For Middle East  
         Washington Reacts To Japanese Gulf Measures  
         BOJ Lifts Discount Rate  
         FY 1991 Budget Requests Set Record
- 36B      Japan's Middle East Commitments Scrutinized On Capitol Hill  
         Tokyo Debates Oil Product Pricing  
         Shevardnadze Visit Stirs Optimism About Future Japanese-Soviet  
         Relations  
         Cabinet Official To Visit Beijing For Asian Games  
         Statistical Supplement

- 37B Japan's GNP Registers Modest Spring Increase  
G-7 Discusses Economic Response To Persian Gulf Crisis  
Debate On Japan's Middle East Role Continues  
New Defense White Paper Deemphasizes Soviet Threat  
Kansai Airport Contract Dispute Continues  
Textile Bill Action Hints At Congressional Reception Of Uruguay  
Round Results

#### Japan-U.S. Business Report

During the period JEI published three issues of Japan-U.S. Business Report, which analyzes commercial developments in Japanese and American markets. This is written in Washington from Japanese-language and English-language sources (e.g., trade journals, newspapers and the like). (Nos. 250-252)

#### Japan Economic Survey

During the period JEI published three issues of Japan Economic Survey. This monthly publication highlights developments affecting U.S.-Japan economic relations and is circulated on a complimentary basis to approximately 3,500 policy-interested Americans. These include senators, congressmen, executive branch officials, business executives, journalists and academics. The Japan Economic Survey includes a "commentary" section featuring the opinions of guest contributors on economic issues of interest. (Volume XIV, Nos. 7-9)

- No. 7 Japan's GNP Jumps In First Quarter  
MOF Reexamines Debate On Surplus  
Washington, Tokyo Hail Security Pact  
JEI Reports  
U.S. Competitiveness Agenda  
FY 1990 Budget  
Month In Review  
Advisory Groups Propose Reduced Working Hours  
Diet Fails To Act On Tax  
House Bill Relaxes Antitrust On Coproduction  
Yen Watch  
Super 301 Investigations  
Business Briefs  
Data Bank  
Special Report: Keiretsu
- No. 8 Kaifu Shines At Summit  
Tokyo's China Aid  
JEI Reports  
Japan's FY 1991 Budget Guidelines  
MITI's "Vision"  
Month In Review  
Asean Dialogue  
Japan's Trade Surplus Declines  
Japan's Savings Remain At High Level  
Yen Watch  
Yen Recovers Lost Ground  
Drift-Net Fishing Banned

Commentary Postscript: Major Forums For U.S.-Japan Security  
Consultations

Commentary: Henry S. Rowen

- No. 9 Japan Reacts To Middle East Crisis  
TSE Plummets Again  
JEI Reports  
Log Export Ban  
Construction Issue Builds Again  
Month In Review  
Japan's Current Account Surplus  
Japanese-Soviet Relations  
Issue Briefs  
Japanese Dissatisfaction With Quality Of Life  
Japanese Health Care Costs  
Yen Watch  
Business Briefs  
Commentary Postscript: Japanese Attitudes Toward Defense  
Commentary: William J. Barnds

2. PUBLICATIONS

There was no special publication during this period.

3. REPRESENTATION

Susan MacKnight

On July 19 discussed Japan's commercial aircraft industry with Richard Kaufman of the Joint Economic Committee.

On July 23 discussed Japanese investment in the seafood industry with Paul Staley of the General Accounting Office, Seattle.

On August 10 discussed Japan's distribution system with Diane Manifold and Kim Skidmore of the International Trade Commission.

Jon Choy

On July 2 discussed Japan's X-ray lithography R&D programs with Cecil Uyehara, consultant.

On July 5 provided data on Japan economy and trade to Mildred Reed Hall.

On July 6 provided data on Japan's automobile imports to Naoto Ozaki, Booz Allen & Co.

On July 10 discussed Japan's fishing policies with Diane Manifold, International Trade Commission.

On July 10 discussed U.S.-Japan relations with Seichi Asako, Japan Tobacco Inc.

On July 11 provided data on Japan's investment in U.S. industry to Caroline Groves, U.S. House telecommunications subcommittee.

On July 18 provided data on Japan's intellectual property policies to Greg Noble, University of California at San Diego.

On July 18 and 24 provided data on Japanese income distribution to Martin Genstler, Democratic Study Center.

On July 20 discussed Japan's position on dumping rules in the General Agreement on Tariffs and Trade with Alan Goodman, Apco.

On July 25 provided data on Japan's research and development expenditures to Jason Vajac, U.S. Commerce Department.

On July 25 provided data on Japan's research and development policies to Martin Teichman, International Business Machines Corp.

On July 25 provided data on foreign stock holdings in Japan to Kevin McFarlan, Goldman Sachs & Co.

On July 27 discussed Japan's fiscal policies with John Wieking, U.S. Department of State.

On July 30 discussed Japan's high-definition television industry with Mindy Chanaud, Bozell Public Relations.

On August 13 provided data on Japan's construction industry to Bill Cooper, Congressional Research Service.

On August 15 discussed Japan's venture capital industry with Ames Cross, Freedom Capital Association.

On August 15 discussed Japan's patent policies with Mark Crockett, graduate student, George Washington University.

On August 21 discussed Japan's research and development policies with Barbara Fleece, graduate student, Johns Hopkins University.

On August 21 provided data on Japan's investment in foreign equities and the Japanese over-the-counter market to Julie Silberger, Instinet.

On August 22 provided data on Japanese corporate philanthropy to Lisa Gale, United Negro College Fund.

On August 23 discussed Japanese budget process and financial markets with John Wieking, U.S. Department of State.

On August 27 provided data on Japanese patent licensing fees and royalty payments to Michael Rose, Office of Technology Assessment.

On September 4 discussed Japan's defense R&D with Richard Samuels, Massachusetts Institute of Technology.

On September 11 provided data on Japan's R&D expenditures to Mathew Rubiner, Science Applications International Corp.

On September 26 attended a U.S. Department of Commerce Seminar on Japan's Intelligent Manufacturing System international R&D program.

On September 27 provided data on Japan's financial markets to Shoko Diebold, St. Edward College, Austin, Texas.

Barbara Wanner

On July 2 provided information to Doug Holtz-Eakin of the Council of Economic Advisers on Japan's capital gains tax.

On July 11 spoke with Richard Kaufman of the Joint Economic Committee about Japanese defense manpower needs.

On July 11 provided information on the U.S. defense industrial base to Jacques Gansler of The Analytic Sciences Corp., Rosslyn, Virginia.

On July 13 interviewed Henry S. Rowen, Assistant Secretary of Defense for International Security Affairs, for the August issue of Japan Economic Survey.

On July 18 interviewed William J. Barnds for the September issue of Japan Economic Survey.

On July 19 discussed Japanese defense industry developments with Michael Chinworth of The Analytic Sciences Corp., Rosslyn, Virginia.

On July 20 discussed Japanese defense industry developments with Gregg Rubinstein of International Technology and Trade Associates, Inc., Washington, D.C.

On August 1 spoke with Ron Morse of Economic Strategy Institute regarding congressional attitudes toward Japan.

On August 3 provided information on the Japanese defense industry to Lisa Barry of the Boeing Company.

On August 7 attended luncheon/speech on U.S. defense planning in a new global era, featuring Assistant Secretary of Defense (for Reserve Affairs) Stephen M. Duncan.

On August 9 provided Richard Kaufman of the Joint Economic Committee with information on Japan's defense industry and sent him copies of JEI Reports 30A & 30B, August 3, 1990.

On August 10 met with Lisa Barry of The Boeing Company to discuss Japan's defense spending.

On August 23 spoke with Mr. Tsuruoka of the Embassy of Japan concerning Japan's response to the Middle East crisis.

On August 24 spoke with Mr. Shikata of the Embassy of Japan regarding a survey on Japanese attitudes on defense.

On August 29 sent information on Japanese attitudes toward defense to Richard Halloran, director of special projects, East-West Center, Honolulu, Hawaii.

On August 29 spoke with Kellie O'Donnell regarding the Defense Department's annual report on militarily critical technologies.

On August 29 spoke with Brian Christy (student) regarding the 1983 diplomatic notes governing U.S.-Japan military technology transfers.

On August 31 spoke with Torkel Patterson of the Defense Department's Japan desk regarding Japan's response to the Middle East crisis.

On September 5 spoke with Larry Bruser of Mitsui Co., USA regarding Japan's response to the Middle East crisis.

On September 13 met with Solveig Spielmann of International Business-Government Counsellors, Inc. to discuss the Japan lobby and Middle East developments.

On September 19 attended Japan Commerce Association luncheon/speech featuring Deputy U.S. Trade Representative Linn Williams.

On September 19 spoke with Michael Chinworth of The Analytic Sciences Corp., Rosslyn, Virginia, regarding Japanese licensed production of certain missiles.

On September 19 spoke with Gregg Rubinstein of International Technology and Trade Associates, Inc., Washington, D.C., regarding Japanese licensed production of certain missiles.

On September 19 spoke with Steve Meeter of Hill and Knowlton regarding tax breaks in Japan for corporate philanthropic activities.

On September 21 spoke with Lisa Barry of The Boeing Company regarding Japan's FY 1991 defense budget.

#### Douglas Ostrom

On July 12 discussed Japanese direct investment in the United States with Amy Strasser, First Chicago National Bank, Chicago.

On July 16 discussed the Structural Impediments Initiative with Paul Schmidt, Connor Foundation, Ft. Worth, Texas.

On July 19 discussed infant mortality in Japan with Julie Dzik of the National Institute of Health.

On July 23 had lunch with Mike Smitka, Washington and Lee University and discussed a variety of topics concerning the Japanese economy.

On July 23 discussed land prices in Japan with Naomi Smith, Council of Economic Advisers.



On July 24 had dinner at the Japan-America Society with Mr. Naruzawa of the Bank of Tokyo and several other participants in the Society's informal dinner series. The topic was the economic unification of Germany and the Japanese response.

On July 26 discussed the Uruguay Round with Ophelia Young of SRI International, Arlington, Virginia.

On July 30 discussed the extent to which Japanese firms have copied American inventions with Carol Stenkiewicz of J. Walter Thompson, New York.

On July 27 and July 31 discussed Japanese nonresidential fixed investment with David Tumblin, American Council for Capital Formation.

On August 3 discussed Japan-Middle East relations with Carl Delfeld, Joint Economic Committee.

On August 3 discussed Japanese monetary policy with Dagnia Zeidlickis of Newmyer Associates.

On August 3 discussed Japanese monetary policy with Anup Manali, Center for Strategic and International Studies, Washington.

On August 9 discussed Japanese monetary policy with Brian H. Kim, Georgia State University.

On August 13 discussed a variety of topics with Dagnia Zeidlickis of Newmyer Associates.

On August 15 discussed U.S.-Japan trade and investment with Steven Allis, Newmyer Associates.

On August 15 discussed Japanese banks in the United States with Raymond Billimorra, Bank of Tokyo, New York.

On August 16 discussed Japan's economic relations with the Middle East with Carl Posey, a consultant from Alexandria, Virginia.

On August 19 discussed Japanese bond foreign exchange markets with Larry Kohn, Shearson, Lehman, Hutton, New York.

On August 21 had lunch with and discussed the Uruguay Round with Mary Mogee, a consultant from Great Falls, Virginia.

On August 27 discussed the composition of the consumer price index of Japan with Tony Moyer, North Carolina Japan Center.

On August 28 supplied industrial production figures to Paul Duddy, Shilling and Co.

On August 29 discussed keiretsu with Preston Miller, George Mason University.

On August 29 discussed international stock purchases with Julie Silbergen, Instinet, New York.

On September 5 attended a session of the World Economic Forum at the National Lawyers' Club on the Uruguay Round.

On September 5 attended a session at the Institute of International Economics on the international oil market.

On September 11 discussed the cost of the Iraqi invasion of Kuwait to Japan with Jim Schufreider, Senator Alan Dixon's office.

On September 13 had a general discussion of the Japanese economy with Nancy Okichi of Graham and James, a Washington law firm.

On September 13 supplied data on the yen to Martha Harris, National Academy of Sciences.

On September 13 discussed foreign direct investment in the United States with Steve Allis, Newmyer Associates.

On September 18 supplied data on Japanese oil imports from the Middle East to Jennifer Brick of Senator Frank Murkowski's office.

On September 18 supplied data on Japanese oil imports from the Middle East to Alexandra Fisher of Economic Strategy Institute.

On September 18 discussed international capital flows with Diane Painter, Mobil Corporation, Fairfax, Virginia.

On September 19 supplied data on home mortgages and consumer credit in Japan to Barbara Pfieffer, Ulmer Brothers, New York.

On September 21 discussed U.S.-Japan trade relations with Alan Lenz, Chemical Manufacturers Association.

On September 22 discussed capital adequacy ratios with John Derie, Federal Reserve Bank of New York.

On September 24 discussed the Japanese housing market with Ann Paulsen, GE Consulting Services, Bridgeport, Connecticut.

On September 26 discussed the Uruguay Round with Nancy Okichi, Graham and James, a Washington law firm.

On September 27 provided GNP and investment data to Tasha Wallace, Economic Strategy Institute.

#### Margo Grimm

On July 10 met with Jim Nach, Director, Office of Philippine Affairs, Department of State, to discuss U.S.-Philippine-Japan relations.

On July 11 had luncheon meeting with Takashi Eguchi, Chief Representative, Japan Center for International Finance.

On July 11 provided information on regulations guiding American companies' contributions to Japanese politicians to Larry Niksch, Specialist, Asian Affairs, Library of Congress.

On July 17 had lunch meeting with Peter Ide, Project Officer, Overseas Economic Cooperation Fund of Japan, to discuss Japan's official development assistance program, particularly aid to the Philippines.

On July 18 provided information on Japan's ODA to Karla Karrar, Asia Foundation, San Francisco.

On July 31 provided information on Japan's ODA to Anup Malani, Center for Strategic and International Studies.

On July 31 attended House Energy and Commerce Committee, subcommittee on commerce, consumer protection and competitiveness hearing on bill to clarify and strengthen provisions pertaining to national security takeovers.

On August 1 attended Senate Committee on Commerce, Science and Transportation, subcommittee on science, technology and space hearing on the decline of the U.S. electronics industry.

On August 3 provided information on Japan's ODA to Anup Malani, Center for Strategic and International Studies.

On September 5 attended Senate Foreign Relations Committee hearing on events in the Persian Gulf.

On September 6 attended debate on the role of government in the competitiveness of nations, sponsored by the Progressive Policy Institute.

On September 7 provided information on Japanese firms located in the United States to Brian Dingley, Bank of Montreal, London.

On September 10 provided information on Japan's ODA to Matthew Rubiner, Science Applications.

On September 11 attended House Banking Committee markup of Defense Production Act Reauthorization.

On September 11 attended Senate Armed Services Committee hearing on Persian Gulf situation.

On September 18 attended House Energy and Commerce Committee subcommittee markup of bills to amend the Defense Production Act of 1950.

On September 19 attended House Foreign Affairs Committee subcommittee hearing on the response of Asian countries to events in the Persian Gulf.

On September 19 attended luncheon lecture sponsored by Japan Commerce Association to hear Deputy USTR Linn Williams speak on U.S.-Japan trade relations.

On September 24 attended House Energy and Commerce Committee subcommittee hearing on Foreign Trade Practices.

On September 26 attended breakfast lecture sponsored by Global Economic Action Institute to hear Ambassador Michael Smith speak on the status of U.S.-Japan Economic relations.

On September 26 attended Senate Committee on Governmental Affairs hearing on U.S. position in GATT negotiations.

On September 27 attended Senate Committee on Commerce, Science and Transportation hearing on foreign influence in the United States.

Pat Murdo

On July 12 talked with Richard Forrest of the National Wildlife Federation about ratings given Japan and other major industrialized countries on their environmental activities.

On July 23 talked with Bill Lightbody, a San Diego, California-based consultant about Japanese-associated paper mills in this country and entrepreneurial prospects for recycling projects.

On August 6 met with Nobuyuki Takakura of Japanese Embassy regarding health care costs in Japan.

On August 14 talked with Kevin Flatley of American Express about corporate benefits as a competitive tool.

On August 21 talked with Jennifer Whitaker of Council on Foreign Relations about Japanese environmental problems.

On August 23 talked with Arlene Alligood, associated with the Cuban-American Committee, regarding Japanese relations with Latin America. Sent her a copy of JEI Report 15A, April 13, 1990.

On August 30 talked with John Howley of Service Employees International Union about Japan's health system. Also sent him further information.

On September 4 gave information to Jennifer Saxe of Greenpeace regarding Japanese mission to the Soviet Union to assess aid for Chernobyl victims.

On September 4 talked with Wendy Gray of the Conference Board about corporate benefits as a competitive tool.

Tadashi Saito

On July 17 discussed foreign investment in the U.S. with Michael Fine, Powell, Goldstein, Frazer & Murphy.

On July 18 discussed Japan-U.S. economic relations with Hunter Hale, Dow, Lohnes & Albertson.

On July 20 discussed foreign investment in the U.S. with Bradley Larschan, Katten, Muchin, Zavis & Dombroff.

On July 23 attended conference on foreign investment hosted by National Economist Club.

On July 25 discussed Japan's direct investment with Yasuo Tanabe, Multilateral Investment Guarantee Agency of World Bank.

On July 26-27 attended conference on cooperation with Africa hosted by African-American Institute in New York.

On July 31 attended conference on foreign investment hosted by Association for International Investment.

On August 1 discussed Japan's role in multilateral financial agencies with Carol Stitt, World Bank.

On August 2 attended breakfast meeting with Ambassador Carla Hills hosted by U.S. Chamber of Commerce.

On August 7 discussed foreign investment in the United States with Bruce Reznic, The U.S. Merger & Acquisition Law.

On August 15 discussed foreign investment in the U.S. with Bradley Larschan, Katten, Muchin, Zavis & Dombroff.

On August 30 discussed foreign investment in the U.S. with Joseph Guttentag, Arnold & Porter.

On August 31 discussed Japan-U.S. trade relations with Merit Janow, of the U.S. Trade Representative's office.

On September 5 discussed good corporate citizenship with Art Suarez, MK Technology Deltac.

On September 19 attended luncheon/speech meeting featuring Ambassador Linn Williams hosted by the Japan Commerce Association in Washington.

On September 26-27 attended conference on U.S. policy in the Pacific Basin hosted by the Woodrow Wilson International Center for Scholars.

On September 27 attended meeting on U.S. Japan relations hosted by the Japan-America Society.

#### 4. SPEECHES AND PRESENTATIONS BY JEI OFFICIALS

On July 12 Douglas Ostrom provided a briefing to the American Council of Young Political Leaders, who were about to visit Japan.

On September 28 Barbara Wanner delivered lecture to a Foreign Service Institute class on Japanese politics.

## 5. PRESS AND MEDIA RELATIONS

Susan MacKnight

On July 13 discussed Japanese investment in Alaska with Mike Nemeth of the Anchorage Times.

On August 2 discussed U.S.-Japan trade relations with Susumu Awanohara of the Far Eastern Economic Review.

On August 17 discussed joint manufacturing ventures in the United States with Evelyn Richards of the Washington Post.

On August 22 provided information of Japan's automotive export quotas to Kathy Boyer of Autofacts Inc.

On August 30 discussed the possible tie-up between AT&T Co. and Marubeni Corp. on laptops with Mike Fitzgerald of Computer World.

On September 6 discussed the tie-up between Kubota Corp. and Cummins Engine Co. with Susumu Awanohara of the Far Eastern Economic Review.

Jon Choy

On July 12 provided data on foreign direct investment in Japan to Henry Kanson, East Asian Executive Review.

On July 31 discussed Japan's financial market deregulation with Katherine Connelly, CBN.

On August 13 discussed Japanese energy conservation and efficiency with Bob Black, U.S. News and World Report.

On August 16 discussed Japanese government/private R&D consortia with Glen Zorpette, Spectrum magazine.

On August 17 and 21 discussed Japan-U.S. construction market issues with Mr. Mitsuhsa, McDeal News Group.

Barbara Wanner

On July 9 sent of copy of report on corporate citizenship -- "Japanese Companies Continue to Grapple with Corporate Citizenship (JEI Report No. 18A, May 4, 1990 -- to Liz Sly of the Chicago Tribune.

On August 23 sent John Hillkirk of USA Today a copy of a Japan Economic Journal articles on oil prices and inflation in Japan.

On August 29 spoke with Walter Hatch of the Seattle Times regarding Japanese defense spending.

On September 5 spoke with Walter Hatch of Seattle Times regarding Japanese defense spending.

On September 6 spoke with Mr. Hirata of the Japan Economic Journal regarding Americans' response to Japan's Middle East assistance package.

On September 24 interviewed Yoriyoshi Naito, Washington bureau chief of Asahi Shimbun, for publication in the October issue of Japan Economic Survey.

Douglas Ostrom

On July 17 was interviewed by Money radio on the subject of capital costs in Japan.

On July 18 supplied information to Lorin Lech, New York Times, about the Japanese wood products industry.

On July 20 supplied information on Japanese capital flows to Ms. Cumberbach of the Wall Street Journal.

On July 25 and July 27 supplied information to Jennifer Files, Dallas Morning News, on employment in services and real estate markets in Japan.

On July 30 discussed capital costs in Japan with Katherine Connelly, Corporate Broadcasting Network.

On August 1 discussed consumer spending patterns in Japan with Elizabeth Bradburn, Newsweek.

On August 1 supplied data on manufacturing output in Japan to Sandy Kirsch, Fortune

On August 2 discussed oil prices and the Japanese economy with Chuck Friedhoff, Investors Daily.

On August 2 discussed Japan-Kuwait economic ties with John Burgess, Washington Post.

On August 2 discussed Japan and the supply of oil with John Hillkirk, USA Today

On August 7 discussed Japan's import promotion strategy with Bill Ambuster, Journal of Commerce.

On August 9 had a general discussion of the Japanese economy with Sally Solo, Fortune.

On August 9 and 10 discussed Japanese energy policy with Jennifer Files, Dallas Morning News.

On August 10 discussed Japanese energy use with Teresa Watanabe of the Los Angeles Times.

On August 10 discussed the Japanese petroleum refining industry with Tom Martin, Fortune.

On August 12 discussed the invasion of Kuwait and the Japanese response with Tom Wilson, Fortune.

On August 14 discussed U.S. and Japanese stock markets with Jay Rhodes, Money radio in an on-air interview.

On August 14 discussed Japanese oil consumption with Linda O'Connell, of Times-Mirror newspapers in Connecticut.

On August 17 discussed Japan's reliance on oil with Evelyn Iritani, Seattle Post-Intelligencer.

On August 22 supplied GNP and industrial policy data to Jon Woronoff, an independent writer based in Washington.

On August 24 discussed the Economic Planning Agency with Bill Armbuster, Journal of Commerce.

On August 28 discussed Japanese import barriers with Rosalind Rasid, Journal of Commerce.

On August 30 discussed Japanese real estate purchases in Connecticut with Linda O'Connell, Stamford Advocate, Stamford, Connecticut.

On September 4 had a general discussion of the Japanese economy with Jeff Aronson, Business Tokyo.

On September 4 discussed Kuwait, Iraq and Japan with Lauren Weiner, Washington Times.

On September 7 was interviewed on the subject of Japanese merger and acquisition activity in the United States by Money radio.

On September 12 discussed Japanese investment in the United States with Marty Rosenberg, Kansas City Star.

On September 13 discussed corporate profits in Japan with Chuck Friedhoff, Investors Daily.

On September 20 had lunch with John Burgess, Washington Post, and discussed a variety of topics involving the Japanese economy.

On September 19 and 20 discussed Japanese influence in Washington and Japanese investment in the United States with Ed Boyer, Fortune.

On September 22 discussed capital ratios in Japan with John Pitt, Japan M&A Report.

Margo Grimm

On August 2 provided information on Japan's ODA to Katherine Connelly, Corporate Broadcast Network, Boston.



On August 6 provided information on Japan-Mexico trade relations to Chris Marquis, Miami Herald, Washington bureau.

On September 19 provided information on Japanese involvement in Iraq and Kuwait to John Peterson, Los Angeles Times, Washington bureau.

On September 25 provided information on Japan's ODA to David Mendeloff, Foreign Policy magazine.

6. SPECIAL FUNCTIONS

There was no special activity during this period.

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## 1. REPORTS

### JEI Report A

From October 1, 1991 to December 31, 1990, JEI prepared 11 issues of JEI Report A. (Nos. 38A-48A)

- 38A Japan's Emerging Role In International Financial Markets
- 39A Social Overhead Capital In Japan
- 40A Corporate Benefits As A Competitive Tool In Japan
- 41A Foreign Economic Legislation Sidetracked On Congressional Agenda
- 42A Domestic and International Factors Challenge Kaifu Administration
- 43A Japan's Overseas Technical Assistance Program
- 44A Chipping Away: U.S. Access To Japan's Semiconductor Market
- 45A Education Reform In Japan: Will The Third Time Be The Charm?
- 46A An Economic View of Japan's Changing Demographics: Not Enough Babies?
- 47A Japan's Foreign Aid Policy: 1990 Update
- 48A Japan's Opposition Parties: Opportunities Lost

### JEI Report B

During the period JEI issued 11 reports in the series entitled JEI Report B. This series analyses the latest developments affecting U.S.-Japan relations. (Nos. 38B-48B)

- 38B Kaifu Diplomacy Demonstrates Japanese Concern And Action  
North Korea Opens Door To New Relationship With Japan  
Uruguay Round Approaches Critical Stage  
Federal Reserve Move May Spell End Of Article 65  
Foreign Investment Data Measure Edges Closer To Enactment  
Amorphous Metals Dispute Settled  
JEI Personnel Changes
- 39B Tokyo Tries To Demonstrate Burdensharing Commitment  
Final Budget Agreement Likely To Affect Foreign-Owned U.S. Subsidiaries  
TSE Bottoms Out?  
U.S.-Japan Trade: January-June 1990
- 40B Yen Surges Against Dollar  
Crackdown Shakes Japan's Financial Markets  
Kaifu Seeks Diet Support For U.N. Peace Cooperation Law  
Japan Announces Rise In Aid Levels, Proposes Changes In Aid Philosophy  
North Korea Releases Japanese Seamen In Move To Advance Relations  
Notes: Motorola-Hitachi Settlements; Aid To China

- 41B    Joint Economic Committee Examines Japan's Economic Challenge  
Japan's Trade Surplus Dips Slightly In Third Quarter  
Japan-EC Relations: More Ups And Downs  
Diplomatic "Blue Book" Promotes Greater Global Engagement  
Notes: SII Follow-Up Talks; Cray Supercomputer Contract
  
- 42B    Tokyo Applauds Budget Agreement  
101st Congress Adjourns Following Final Burst Of Activity  
Legislation Dies That Called For Financial Services Reciprocity  
Expanded U.S.-Japan Air Service Hits Turbulence  
Japan Sets Plan To Stabilize Emissions Linked To Global Warming
  
- 43B    LDP Wins By-Election But U.N. Peace Cooperation Bill Under Assault  
ANC Leader Nelson Mandela Calls On Japan For More Assistance  
Government Advisory Panels Call For New Land Tax  
Tokyo Keeping Close Eye On Energy Prices  
Trade Statistics On U.S.-Japan Services Reveal Surprises  
Notes: New Administrative Reform Panel; Audio Recording Protection
  
- 44B    Original Peace Team Bill Dies, New Proposal In The Offing  
Japan's Current Account Surplus Plummets  
Japanese Banks Sneeze, World Catches Cold?  
Diet Calls For Relocation Of Capital  
Midterm Elections: Few Changes, Japan A Minor Campaign Issue
  
- 45B    Bank Mergers Point To Financial Restructuring In Japan  
LDP Backs New Land Tax  
Tokyo Building Support For NTT Shares  
Construction Pact Teetering?  
Legislators Use Recess To Continue Burdensharing Debate  
Statistical Supplement
  
- 46B    Supplemental Budget Takes Shape  
Japanese Firms Struggle With Financial Changes  
Tokyo Supports U.N. Resolution To Use Force Against Iraq  
Japan, The Koreas Review Issues  
Notes: China Aid; IMS Talks
  
- 47B    Japan's GNP Continues To Expand  
LDP'S Proposed Land Tax Panned  
Economic Worries Drive Financial Manuevering  
Congress Continues Study Of Japan's Economic Challenge  
Notes: 777 Project
  
- 48B    GATT Meetings Fail To Resolve Impasse  
Stalled Uruguay Round Tries Congressional Patience With Gatt Process  
U.S. Treasury Cites Japan's Financial Barriers  
Construction Talks Make Little Progress  
New Five-Year Defense Plan To Feature Smaller Spending Increases  
Notes: Supplemental Budget

#### Japan-U.S. Business Report

During the period JEI published three issues of Japan-U.S. Business Report, which analyzes commercial developments in Japanese and American markets. This is written in Washington from Japanese-language and English-language sources (e.g., trade journals, newspapers and the like). (Nos. 253-255)

Japan Economic Survey

During the period JEI published three issues of Japan Economic Survey. This monthly publication highlights developments affecting U.S.-Japan economic relations and is circulated on a complimentary basis to approximately 3,500 policy-interested Americans. These include senators, congressmen, executive branch officials, business executives, journalists and academics. The Japan Economic Survey includes a "commentary" section featuring the opinions of guest contributors on economic issues of interest. (Volume XIV, Nos. 10-12)

- No. 10 Japan's Gulf Aid  
Kaifu Acts On Global Concerns  
G-7 Reacts To Gulf Crisis  
FY 1991 Budget  
GATT Talks Update  
Japan-Soviet Ties  
Defense White Paper  
Data Bank  
JEI Reports  
Month in Review  
Issue Briefs  
Yen Watch  
Business Briefs  
Commentary: Yoriyoshi Naito
- No. 11 LDP Wins By-Election  
TSE Bottoms Out?  
Japan's Trade Dips  
Japan's Economic Power Reviewed  
Japanese Aid Up  
Cray Wins Contract  
Yen Strengthens  
JEI's New Chief  
Postscript: Trade Data  
JEI Reports  
Month in Review  
Issue Briefs  
Yen Watch  
Business Briefs  
Commentary: S. Linn Williams
- No. 12 Construction Pact  
Japan's BOP Drops  
Tokyo Eyes Fuel Costs  
LDP Backs New Tax  
Bilateral Services Trade Data  
Burden-sharing Debate Continues  
Diet Wants To Move Capital  
Data Bank  
JEI Reports  
Month in Review  
Yen Watch  
Business Briefs  
Commentary: Jacques S. Gansler

## 2. PUBLICATIONS

There was no special publication during this period.

## 3. REPRESENTATION

Arthur J. Alexander

On October 1 had phone discussion on Japanese matters with John Despres, Office of Senator Bill Bradley, Select Committee on Intelligence.

On October 1 discussed on the phone Japanese R&D with Ed McGaffigan of Senator Jeff Bingaman's office.

On October 1 discussed U.S.-Japan economic relations with Arch Roberts of the House Foreign Affairs Committee.

On October 2 discussed mutual issues and possible future conferences and meetings with Tom Wilkins of the Japan Society of San Francisco.

On October 3 had a telephone discussion with Norm Levin of the Rand Corp. on Japan's openings to North Korea.

On October 4 had lunch with Minister Shotaro Yachi of the Japanese Embassy and John Despres of the Select Intelligence Committee, and discussed work of U.S.-Japan Legislators Committee; also discussed a future seminar on Global Partnership.

On October 4 discussed on the phone Asian politics and security with Alex Glickman, a consultant.

On October 4 discussed Soviet meetings on defense industry with Alice Tepper-Marlin of the Council on Economic Priorities.

On October 5 called Judy Sloan of the Asia Society of Washington and discussed the work of the Asia Society.

On October 9 discussed global leadership with John Despres of the Select Intelligence Committee.

On October 9 had discussion with Paul Grenier of the Council on Economic Priorities on Japanese model of firm diversification.

On October 9 attended a Defense Budget Project seminar at which Major Lopatin of the Supreme Soviet and the Acting Chairman of the Russian Parliament Security Committee spoke on the subject of Soviet politics and defense policies.

On October 9 had dinner with Gina Despres, Senator Bradley's staff, and discussed possible conference on U.S.-Japan global roles and structures.

On October 11 met with Judy Sloan, Asia Society of Washington, D.C., to discuss the Society's organization and management.

On October 11 attended a meeting at the National Research Council's Japan Office on dual-use technology. Speakers were Martha Harris of National Research Council, Gregg Rubinstein of the International Technology and Trade Associates and Lew Branscom of Harvard University.

On October 11 had a discussion with Brian Jenkins, Kroll Associates, on possible conference on International Terrorism and Crime and U.S.-Japan Relations.

On October 12 discussed U.S. and Japanese R&D expenditures with Marie Louise Caravetti of the International Trade Commission.

On October 12 discussed U.S. and Japanese policies in Persian Gulf with Tom McNaugher of the Brookings Institution.

On October 12 attended reception of the Japan Defense Society at The Grand Hotel and had discussion with members on defense industry affairs.

On October 15 had discussion with Don Lerch, consultant, on possible conferences with JEI.

On October 15 had a telephone discussion with Michael Rothman, Kennedy School of Harvard University, on developments in Eastern Europe and the U.S.S.R.

On October 16 had discussion with Professor Ed Friedman, director of the Center for East Asian Studies, University of Wisconsin, on the center's study program.

On October 17 attended a lunch meeting held by the Japan Commerce Association at which former U.S. Ambassador to Japan Mike Mansfield addressed the group. Also discussed Japanese finance with Takashi Eguchi of the Japan Center for International Finance.

On October 18 had discussion with Lin Sloan and Eric Gangloff of the Japan-U.S. Friendship Commission on their program.

On October 23 discussed productivity and capital flows with Professor Robert Aliber, University of Chicago.

On October 23 discussed competitive advantage with Richard Neu of Rand Corp.

On October 23 attended a debate "America's Decline" at George Washington University. At the meeting had discussions with Professor Henry Nau of GW University and Stephen Piper of Piper Pacific.

On October 24 discussed recent developments in the Soviet Union with Ted Karasik of Rand Corp.

On October 24 discussed conference on Japanese global responsibility with Professor Henry Nau of George Washington University.

On October 25 discussed Japanese economic developments with Dick Nanto and staff of Congressional Research Service.

On October 30 discussed publishing and distribution with David Ginsburgh, DOD Public Information Office.

On October 31 met with Arch Roberts of the House Committee on Foreign Affairs to discuss Japanese economic and defense issues.

On October 31 had lunch and discussion with Keith Crane and others of PlanEcon on recent developments in the U.S.S.R. and Eastern Europe, and on marketing newsletters.

On November 1 had lunch and discussion at the Brookings Institute with Ed Lincoln, Tom McNaugher, Bob Lawrence and Harry Harding on Japanese global responsibilities and participation.

On November 2 had discussion with Minister Yoriko Kawaguchi of the Japan Embassy on Japan's growing global responsibilities.

On November 5 had discussion with Ed McGaffigan, Senator Jeff Bingaman's staff, on Japanese and U.S. technology policy.

On November 5 met with Ellen Frost, United Technologies, to discuss U.S.-Japan relations and business dealings.

On November 6 met with Dan Nelson, Carnegie Endowment for International Peace, and discussed recent developments in the U.S.S.R.

On November 21 had discussions on Japanese global responsibilities with Charles Wolf, Charles Cooper, Norm Levin and David Lyon of Rand Corp.

On November 26 attended meeting at George Washington University on "The American Response to Japanese influence."

On November 26 had discussion with Bob Guldin of George Washington University on article for Bulletin of the Atomic Scientists on Soviet defense production.

On November 26 had discussion with Peter Almquist, Institute for Defense Analysis, on Soviet weapons developments.

On November 26 had discussion with Mark Lorrell, Rand Corp., on FSX.

On November 27 attended National Research Council Symposia on R&D consortia.

On November 29 had discussion with Eliza Wojtaszek of Rand Corp. on Japanese R&D.

On November 29 had discussion with Prof. Robert Aliber of the University of Chicago on Japanese land prices.

On December 3 had discussion with Keith Crane of PlanEcon on Japanese business interests in U.S.S.R. and Eastern Europe.

On December 5 had lunch with Norbert Michaud, a Japan specialist of the Defense Intelligence Agency, and discussed Japanese defense and economic affairs.

On December 7 lunched with Donald Lerch, consultant, and discussed U.S.-Japan agricultural matters.

On December 11 attended reception held at the Japanese Ambassador's residence.

On December 12 attended a breakfast meeting of the Asia Society, and discussed Japanese economics and politics in Asia with Richard Cronin of Congressional Research Service and Mr. Lisle of AT&T.

On December 12 attended evening discussion group organized by Kent Calder of the Center for Strategic and International Studies on Japan in Eastern Europe.

On December 13 attended lunch discussion held by the Japan-U.S. Society where Justin Bloom, an independent consultant, addressed the group on technology developments.

On December 13 met with Mr. Seitz, head of the German Foreign Ministry planning staff, along with Mr. Dix of the German Embassy in Washington, and discussed various international affairs.

On December 13 discussed FSX with Marty Balaban of Rand Corp.

On December 14 discussed U.S.-Japan economic affairs with Ira Kasoff, who was about to become Department of Commerce Foreign Commercial Service Representative in the U.S. embassy in Tokyo.

On December 14 discussed Soviet defense industry with Judy Twigg of MIT.

On December 17 met with Stephen Piper and Beth Ono of Piper Pacific to discuss Japanese defense policy.

On December 28 had discussions with Brian Jenkins, Hong Tan and Charles Cooper of Rand Corporation on U.S.-Japan relations and the possibilities of war with Iraq.

#### Susan MacKnight

On October 23 discussed Japanese investment in the United States with Lois Steckler of the Federal Reserve Board.

On December 20 discussed the Structural Impediments Initiative discussions with Michael Chriszt of the Federal Reserve Bank of Atlanta.

#### Jon Choy

On October 1 discussed Japan's land tax and land use policies with John Ratliff, doctoral candidate, University of California at San Diego.

On October 2 provided information on development of Japanese railroads to Andrew Moyad, Environmental Law Institute.



On October 3 attended a seminar hosted by Johns Hopkins University, School of Advanced International Studies. Topic: changing U.S.-Japan relations.

On October 5 provided data on Japan's crude oil reserves to Jennifer Brick, office of Sen. Frank Murkowski.

On October 10 provided data on exports of cars to Japan produced by Japanese plants in the United States to Mr. Ritchie, Syscan Corp.

On October 10 provided data on Japan's general account budget and fiscal policy to Linda Poppoff, National Bank of Detroit.

On October 10 discussed Japanese energy policy with Steve Tozzi, Far East Capital.

On October 10 provided data on a Japanese manufacturer to John Maupin, Yamaichi Securities, Ltd.

On October 11 discussed technology developing in Japan with Alan Goo, graduate student, George Washington University.

On October 17 discussed Japanese intellectual property laws with Charles Seckinger, graduate student, Boston College.

On October 17 discussed Japan's higher education system with Dallas Kidnopp, University of Maryland.

On October 17 attended a lunch hosted by the Japan Commerce Association to honor Ambassador Mike Mansfield.

On October 19 was interviewed by Michael Howard, University of Maryland, on the possible impact of the fall of Japanese equity markets.

On October 24-26 helped find basic corporate data on several publicly held Japanese firms for Corey Luskin, KPMG Peat Marwick, Co.

On October 29 discussed Japan's view of bilateral relations with Europe with Wade Kembrell, GW International Law Review.

On October 30 attended seminar on Japanese work on high temperature superconductors hosted by the National Academy of Sciences.

On October 30 discussed Japanese government R&D budget with David Cheney, Council on Competitiveness.

On October 30 provided Japanese trade data to Elaine Berger, Beri Co.

On October 30 provided data on Japanese corporate taxes to Charles Malin, International Advisory Services Group.

On October 30 sought information from Charles Schneider, Senate Banking Committee, about legislation dealing with Japan and the U.S. public works construction market.

On October 30 provided data on Japan-EC trade to Lisa Mulvaney, Morton International.

On November 1 provided information on Japan-U.S. Structural Impediments Initiative to Robert Sikkel, of Warner, Norcross & Judd.

On November 9 discussed Japan's personal consumption patterns with Judith Le Paul, Le Paul Galleries.

On November 12 and 19 discussed Nippon Telegraph and Telephone Corp.'s research on multimedia communications with Philip Jones, private consultant.

On November 15 attended a luncheon sponsored by the Japan Commerce Association to hear Rev. Jesse Jackson address Japan-Afro American relations.

On November 20 provided data on Japan's fiscal policy to Debbie Carr, Johns Hopkins University, School of Advanced International Studies.

On November 20 discussed liberalization of Japanese financial markets with James MacNaughton, U.S. Department of State.

On November 21 discussed Japanese corporate data with Lawrence Olson, KPMG Peat Marwick.

On November 28 discussed liberalization of Japanese banking market with Steve Conwill, Millam & Co.

On December 3 provided data on Japan's telecommunications R&D to Rachel Parker, Data Resources Inc.

On December 7 discussed Japan's securities market with James MacNaughton, U.S. Department of State.

On December 10 discussed Japan's research and development policies with Steven Scholstein, SBS Associates.

On December 11 provided data on Japan's tax policies to Yomi Sata, Pillsbury Medical & Sutures, Inc.

On December 12 attended a seminar hosted by the Asia Society at which Richard Cronin, Congressional Research Service, discussed the results of his research.

On December 14 provided data on Japanese investment in Europe to Richard Florida, Carnegie Mellon University.

#### Barbara Wanner

On October 2 met with Miriam Bishop, Washington, D.C.-based lawyer, to discuss overall trends in U.S.-Japan relations.

On October 10 spoke with Lt. Comm. Torkel Patterson, Japan Desk, Department of Defense, on Japanese plan to boost host-nation support.

On October 17 spoke with Kent Calder of the Center for Strategic and International Studies regarding Japanese domestic political developments.

On October 19 spoke with Shafik Islam, Council on Foreign Relations, regarding experts on Japan's role in multilateral institutions.

On October 22 spoke with Prof. Robert M. Orr, Jr. of Kyoto Center for Japanese Studies regarding Japanese domestic political developments.

On October 22 spoke with Kent Calder of the Center for Strategic and International Studies regarding Japanese domestic political developments.

On October 23 spoke with Prof. Gerry Curtis of Columbia University regarding Japanese domestic political developments.

On October 29 spoke with David Vadas of the Aerospace Industries Association regarding Japan's defense industry.

On October 29 spoke with Ms. Kato (student), Boston, Massachusetts, regarding the Japan program at the National Academy of Sciences/National Research Council.

On October 30 spoke with Norio Mitsuya, Embassy of Japan, regarding the aviation dispute concerning United Parcel Services, Inc. service to Narita International Airport.

On October 30 spoke with Ed Oppler of the Department of Transportation regarding the aviation dispute concerning United Parcel Service, Inc. service to Narita International Airport.

On November 15 spoke with Dagnia Zeidlickis of Newmyer Associates, Washington, D.C. regarding Japanese corporate citizenship efforts in the United States.

On December 6 spoke with Mr. Whitehouse, counsel to the Japanese consulate in Los Angeles, regarding Japanese corporate citizenship efforts in the United States.

On December 11 spoke with Shinsuke Sugiyama of the Embassy of Japan regarding Japan's responsibilities under the Status of Forces Agreement.

On December 27 spoke with Matt Boyer of Multinational Strategies, New York, N.Y., regarding the burdensharing debate and Japan's contribution to the Persian Gulf crisis.

Douglas Ostrom

On October 9 discussed Japan's changing role in the international system with Tom Calil, Dewey Ballantine.

On October 9 discussed the Japanese economy with Linda Popoff, National Bank of Detroit.

On October 12 discussed oil prices and Japan with Chris Rudder, Resource Japan.

On October 16 explained Japanese trade statistics to Dan Klett, ICF of Washington.

On October 17 discussed inbound investment into Japan and keiretsu with Charles Letkoff, an independent Washington consultant.

On October 22 discussed Japanese investment in Treasury bills with Kristina Ronchi, a student at American University.

On October 22 discussed Japanese manufacturing with Mr. Arnotathe, an MBA student at University of California, Berkeley.

On October 30 discussed Japan's consumer price index with Jean Maltz, CIBCR, Columbia University.

On October 30 discussed Japan's public sector spending with Bob Sikkell, a lawyer in Muskegon, Michigan.

On November 7 discussed Japan's banking structure with Barry Ashby of Ashby and Associates, Washington.

On November 8 had a general discussion of Japan's economy with Paul Franker, Baring Securities, New York.

On November 8 discussed Japan's economic prospects with Chris Rutter, Resource Japan, Milwaukee, Wisconsin.

On November 11 discussed U.S. inventions that have been further developed by Japanese firms with Mark Hequet of St. Paul, Minnesota.

On November 14 discussed intellectual property and the GATT round with Mary Moge, a Great Falls, Virginia consultant.

On November 14 discussed Japanese funds in the United States with Tuan Pham of Bethesda, Maryland.

On November 14 discussed flow of funds data for Japan with Bob Eisenbeis, a professor at University of North Carolina.

On November 14 discussed Japanese auto parts with Bob Lockwood, Senator Orin Hatch's office.

On November 14 discussed Japan's tax system with Martin Grote of the South African mission to the IMF.

On November 14 discussed Japan's savings-investment imbalance with Paul Aron, chairman emeritus of Daiwa America Securities.

On November 19 discussed Japanese banks in the United States and Mexico with Larry Murz of Houston, Texas.

On November 19 had a general discussion of the Japanese economy with Stephane DuPont, an MBA student at the University of British Columbia, Vancouver, B.C.

On November 20 and 26 provided GNP data to Paul Duddy of Gary Shilling & Co., New York.

On November 27 provided information on manufacturing wages to Mike Smitka, an assistant professor at Washington and Lee University, Lexington, Virginia.

On November 30 provided information on Japanese bond yields to Carl Williams, a SAIS student.

On December 3 provided industry-by-industry capital spending plans in Japan to Barbara Van Derwall of Prudential, New York.

On December 3 discussed BIS capital ratios with Robert England of Bank Financial Management International of Washington.

On December 10 discussed insurance and product liability in Japan with Steve Lord, General Accounting Office.

On December 12 discussed the Japanese insurance industry with Charles Allen, Philip VanSlyke of New York.

On December 12 discussed Japanese infrastructure development with John Fernald, a researcher at Harvard University.

On December 13 heard Jim Powell discuss the GATT round at the Cato Institute.

On December 20 discussed the Treasury Department's national treatment study with Kristin Evans, Mitsubishi Bank, New York.

#### Margo Grimm

On October 2 attended Senate Foreign Relations Committee hearing on the changing course of U.S. development assistance.

On October 3 attended panel discussion on "U.S.-Japan Relations: The End of Interdependence?" sponsored by SAIS.

On October 9 met with Christopher McLean, office of Sen. James Exon, to discuss foreign economic legislation relating to U.S.-Japan relations.

On October 10 attended Senate Commerce Committee science, technology and space subcommittee hearing on Semi-Gas purchase.

On October 11 attended House Foreign Affairs Committee markup of H.R. 4520, the Foreign Investment Policy Improvements Act.

On October 15 met with Fiona Branton, staff counsel with Senate Committee on Commerce, Science and Transportation, to discuss foreign economic legislation.

On October 15 had lunch meeting with Deborah Bryant, International Trade Analyst, Yamaha Motor Corp., and Barbara Robless, Government Affairs Analyst, Mitsubishi Motors America, Inc. to discuss 1990 legislation affecting U.S.-Japan relations.

On October 19 attended Annual Conference of the Organization of Women in International Trade, "World Trade: Forces for Change."

On October 24 provided information on foreign direct investment to Christopher Bordeaux, student and economist at Department of Energy.

On October 30 attended U.S. Chamber of Commerce International Forum breakfast meeting to hear Pat Choate discuss Agents of Influence.

On October 30 attended inaugural reception of the Citizens Network for Foreign Affairs' Global Partnership Forum.

On November 1 provided information on Japan's trade flows with Eastern Europe to Dennis Tomes, Daiwa Institute of Research.

On November 6 provided information on congressional activity to Stuart Feldman, Marubeni America Corporation.

On November 8 provided information on Exon-Florio provision to Dolly Chahine, student.

On November 9 provided update on various Japan-related bills to Professor Davis Bobrow, University of Pittsburgh.

On November 14 attended International Trade and Business Seminar sponsored by McKenna and Cuneo.

On November 15 attended Japan Commerce Association luncheon to hear Rev. Jesse Jackson speak about U.S.-Japan relations.

On November 19 attended panel discussion hosted by Japan-America Society of Washington on issues raised in Agents of Influence.

On November 27 provided information on Japan's direct investments in the Middle East to Ms. Lotfian, Boston University.

On November 27 attended lunch lecture at Economic Strategy Institute to hear author William Holstein speak on "Charting an American response to Japan."

On November 29 attended lecture hosted by Asia Society on Japan "From the Toshiba Incident to the Persian Gulf."

On November 30 met with Larry Nowels, Congressional Research Service, to discuss Japan's ODA.

On December 4 had breakfast meeting with Lori Forman, Director, Program Development, Pacific Region, The Nature Conservancy, to discuss Japan's ODA.

On December 4 attended hearing of Joint Economic Committee on Japan's Economic Challenge: View of U.S. Industry.

On December 6 attended hearing of Joint Economic Committee on Japan's Economic Challenge: Advanced Technology.

On December 12 attended breakfast discussion hosted by Asia Society to hear Richard Cronin of Congressional Research Service speak on "Assessing Japan's New Economic Role in Asia."

On December 27 provided information on Japan's relations with South Africa to Joseph Hurd, student from Harvard University.

Pat Murdo

On October 2 met with Michael Zuzik of Wyatt Co., a benefits consulting firm, to discuss Japanese corporate benefit policies.

On October 10 and 11 attended a Japan America Society of Georgia conference on U.S.-Japan Health Care in Atlanta, Georgia.

On October 17 talked with David Crawford of Wyatt Co. about Japanese tax policies regarding corporate benefits.

On October 17 attended a Japan Commerce Association luncheon featuring Mike Mansfield, former U.S. Ambassador to Japan.

On October 18 talked with Marc Brailov, an Alexandria, Virginia-based researcher seeking information on corporate benefits as a competitive factor.

On October 18 provided Joan Kaiser, a student in St. Petersburg, Florida, with information on Japanese health care.

On October 25 talked with Eilif Trondsen of SRI in Menlo Park, California about Japanese emission standards.

On November 5 talked with Brian Symmes of the Environmental Protection Agency's Pollution Prevention Office about Japanese environmental issues.

On November 29 attended an Asia Society talk by Fred Hiatt and Margaret Shapiro.

On December 6 had lunch with Yasu Shimizu, the Embassy's Environment Agency representative, to discuss an upcoming trip to Japan.

On December 7 had lunch with Nobuyuki Takakura, the Health and Welfare Ministry's representative at the Embassy, to discuss an upcoming trip to Japan.

On December 19 attended the Nissan Motor Co., Ltd. Christmas Party.

On December 12 met with Tsukasa Namekata, an epidemiologist at Battelle Research Center, to discuss Japanese health issues.

Tadashi Saito

On October 1 discussed Asian economies with Richard Cronin, Foreign Affairs and National Defense Division, Congressional Research Service.

On October 4 discussed foreign investment in the United States with Christopher Wall of Winthrop, Stimson, Putnam & Roberts.

On October 12 discussed relations between the United States, Japan and Latin America with Frank Ballance, the Citizens Network.

On October 15 discussed Japan-U.S. economic relations with Mark Young, International Trade Administration, Department of Commerce.

On October 16 discussed corporate giving in the United States with Louis Knowles and Leanna Mullins, Council on Foundations.

On October 29 discussed Japan's overseas investment with Mitchell Alland, International Finance Corp.

On October 30 discussed the World Bank's activities with Carol Stitt, World Bank.

On November 9 discussed Japan's investment in the United States with Daniel Fantozzi, Office of Investment Affairs, Department of State.

On November 16 discussed Japan-U.S. economic relations with Hunter Hale of Dow, Lohnes & Albertson.

On November 20 discussed business organizations' role in Japan with Richard Ferraiouli of Keene, Shirley & Associates, Inc.

On November 23 discussed the U.S. taxation of foreign subsidiary firms with Robert Cole of Cole, Corette & Abrutyn.

On November 28 discussed Japan-U.S. economic relations with Carl Green of Schnader, Harrison, Segal & Lewis.

On November 29 discussed the U.S. economy with Walter Evans, Davis, Wright, Tremaine.

On December 4-5 attended the annual policy conference hosted by American Enterprise Institute for Public Policy Research.

On December 12 discussed the U.S. taxation of foreign subsidiary firms with Michael Fine, Powell of Goldstein, Frazer & Murphy.

On December 21 discussed Japan-U.S. economic relations with Phyllis Genther, Japan Technology Program, Department of Commerce.



#### 4. SPEECHES AND PRESENTATIONS BY JEI OFFICIALS

On October 16 Jon Choy lectured to the U.S. Commerce Department Science Fellows on U.S. Japan relations, particularly in high technology.

On November 7 Arthur J. Alexander spoke at a Defense Budget Project meeting on changes in Soviet military industry and technology.

On November 11-16 Arthur Alexander attended conference in Moscow, U.S.S.R., on "Economic Demilitarization" sponsored by Council on Economic Priorities and U.S.S.R. Academy of Sciences and presented paper entitled "Conversion Lessons from Declining Industries in Japan." He met with many high-level U.S. and U.S.S.R. government officials, academics and industry representatives.

On November 27 Arthur Alexander attended dinner meeting of a study group arranged by Mitsubishi International including Japanese government and business people. Spoke on transformation of the Japanese economy.

On November 28 Arthur Alexander spoke at the State Department at a meeting with the staff of the Council on Economic Priorities on his recent visit to U.S.S.R.

On December 5 Arthur Alexander spoke at Defense Intelligence Agency meeting on Soviet military and weapons trends.

#### 5. PRESS AND MEDIA RELATIONS

Arthur J. Alexander

On October 5 was interviewed by John Zarocostas, free-lancer for the Journal of Commerce and the Toronto Globe and Mail.

On October 11 was interviewed by Richard Atkinson of the Washington Post on Soviet defense conversion efforts.

On October 19 had discussion on circulation strategies with Michael Fisher, circulation manager of The Japan Times.

On November 26 had discussion on Soviet defense production with Bob Guldin of George Washington University for Bulletin of the Atomic Scientists.

On December 11 had discussion with Andrew Mandala of American Banker magazine on new International Banker newsletter.

On December 17 had discussion on trade statistics with Jack Landau, Newhouse Papers and New York Times syndicate.

On December 19 had discussion with Yasuo Muramatsu of Asahi Shimbun on Japanese attitudes toward U.S. and Japanese educational systems.

Susan MacKnight

On November 20 discussed Mitsubishi Corp.'s acquisition of a half interest in a Union Carbide Corp. subsidiary with Pei-Tse Wu of the Journal of Commerce.

On November 21 discussed U.S.-Japan joint ventures in the United States with Barbara Durr of the Financial Times.

On November 26 discussed U.S. imports from Japan with Dick Lawrence of the Journal of Commerce.

Jon Choy

On October 4 provided data on the Tokyo Stock Exchange to Sharon Golder, U.S. News and World Report.

On October 10 discussed Japan's automotive research and development with Lindsey Chappell, Automotive News

On October 10 discussed current state of Japanese banks with Jonathan Burton, Far Eastern Economic Review.

On October 11 discussed Japanese and U.S. tax systems with Carl Hall, San Francisco Chronicle.

On November 2 discussed Japanese R&D policy with Michael Wolf, Research Technology Management Magazine.

On December 13 discussed Japanese financial market developments and their impact on American and global markets with James Mitchell, San Jose Mercury News.

Barbara Wanner

On October 11 interviewed Deputy U.S. Trade Representative S. Linn Williams for November issue of Japan Economic Survey.

On October 29 spoke with John Pitt of M&A Newsletter regarding Japanese corporate activities in Eastern Europe.

On October 29 spoke with John Wilson of the St. Petersburg Times regarding the prospect of Japanese companies providing American sports teams with financial backing.

On November 9 interviewed Jacques Gansler of The Analytic Sciences Corp., Rosslyn, Virginia, for the December issue of Japan Economic Survey..

Douglas Ostrom

On October 1 discussed Japanese oil statistics with Jean Lyons, an associate of Baltimore-based Marty Shramm, a syndicated columnist.

On October 2 discussed tokkin funds with Chuck Friedhoff, Investors Daily.

On October 2 discussed Japan's large store law with Kathy Ferarro, Investors Daily.

On October 24 discussed the fair trade and financial services act with Graham Littler, Central Bank Watch.

On October 25 provided Japanese GNP data to USA Today.

On October 25 discussed the Japanese stock market with Chuck Friedhoff, Investors Daily.

On October 31 discussed Japanese capital flows with Susumu Awanohara, Far Eastern Economic Review.

On November 1 discussed keiretsu and auto parts with Dick Bara, International Investment Letter.

On November 3 discussed Japanese balance of payments with Susumu Awanohara, Far Eastern Economic Review.

On November 5 discussed the Fair Trade in Financial Services Act with Dave Postal, International Bank Regulator.

On November 13 discussed the role of Japanese banks in the United States with Barbara Rose, Crane Chicago Business.

On November 14 discussed antitrust in Japan with Bill Armbruster, Journal of Commerce.

On November 14 discussed a variety of topics concerning the Japanese economy with Sharon Kahn who writes for the American Managment Association.

On November 21 discussed the GATT round with Jim Ostroff of Fairchild Publications.

On December 14 estimated 1990 capital spending in Japan for Zach Schiller, Business Week.

On December 21 discussed Japanese participation in the U.S. municipal bond market with Susan Arcerion, Global Finance Magazine.

On December 21 discussed U.S. investment in Japan with Bill Armbruster, Journal of Commerce.

## 6. SPECIAL FUNCTIONS

There was no special activity during this period.

\* \* \* \* \*

DATE	TO WHOM	PURPOSE	AMOUNT
FROM	ARTHUR ALEXANDER	SALARY	\$20,124.98
JULY 1,'90	SUSAN MACKNIGHT	SALARY	\$37,550.00
THRU	JON CHOY	SALARY	\$22,250.00
DEC.31,'90	MARGO GRIMM	SALARY	\$14,000.00
	DOUGLAS OSTROM	SALARY	\$20,249.96
	BARBARA WANNER	SALARY	\$24,217.52
	PATRICIA MURDO	SALARY	\$16,550.00
	GRETCHEN GREEN	SALARY	\$644.00
	HIROSHI ANDO	RESEARCH ASSISTANCE	\$1,000.00
	W.J. BARND	RESEARCH ASSISTANCE	\$750.00
	SUPPORT STAFF	SALARIES	\$57,769.69
	INTERNAL REVENUE SERVICE	FEDERAL W/H & FICA	\$65,247.26
	INTERNAL REVENUE SERVICE	EMPLOYMENT TAX	\$144.94
	INTERNAL REVENUE SERVICE	CORPORATE INCOME TAX	\$510.00
	DC TREASURER	DC WITHHOLDING	\$6,749.53
	DC TREASURER	SALES & USE TAX	\$1,719.22
	DC TREASURER	INTEREST	\$2,985.88
	DC TREASURER	PER. PROPERTY TAX	\$2,011.00
	DC TREASURER	INCOME TAX	\$277.00
	DC EMPLOYMENT SERVICES	DC EMPLOYMENT TAX	\$181.69
	STATE OF MARYLAND	MD WITHHOLDING	\$5,622.79
	STATE OF VIRGINIA	VA WITHHOLDING	\$808.94
	GUARDIAN LIFE INS.	HEALTH INSURANCE	\$20,304.03
	VARIOUS VENDORS	HEALTH INSURANCE	\$806.06
	PHOENIX MUTUAL	DENTAL INSURANCE	\$2,083.62
	UNION MUTUAL	DISABILITY INSURANCE	\$1,144.19
	NEW ENGLAND LIFE	PENSION PLAN EXPENSE	\$2,173.00
	SMITHY BRAEDON CO.	RENT	\$54,651.64
	KIRKLAND, ELLIS	LEGAL SERVICE	\$5,043.52
	WILLIAM HAASE,CPA	AUDIT, TAX	\$3,750.00
	ANNE DOUGLASS,CPA	ACCOUNTING	\$6,161.49
	LUCINDA LEVINE	ART WORK	\$2,120.00
	RICHARD BLOOM	PHOTOGRAPHIC SERVICES	\$1,644.00
	AMERICAN EXPRESS	TRAVEL *, MEALS, ETC.	\$1,215.18
	VISA	TRAVEL *, MEALS, ETC.	\$5,785.72
	VARIOUS PEOPLE	CASUAL LABOR	\$1,608.50
	MASTER PRINT	PRINTING	\$12,913.43
	FLORES PRINTING	PRINTING	\$10,121.30
	COMPUTYPE	TYPESETTING	\$950.82
	ADP	PAYROLL PROCESSING	\$678.13
	ECCO STAFF BUILDERS	TEMPORARY HELP	\$2,497.00
	ARA CORY	COFFEE & TEA SUPPLIES	\$777.90
	C & P AND MCI	TELEPHONE SERVICES	\$4,244.33
	US EXPRESS	DELIVERY SERVICE	\$378.00
	EXPRESS IT	DELIVERY SERVICE	\$1,416.50
	FEDERAL EXPRESS	DELIVERY SERVICE	\$201.50
	GLOBAL MAIL	AIR CARGO	\$4,072.00
	OCS AIRCARGO	AIR CARGO	\$2,146.82
	US POSTAL SERVICE	POSTAGE	\$5,820.00
	CHESHIRE	EQUIP. MAINTENANCE	\$1,402.38
	MULTIGRAPHICS	EQUIP. MAINTENANCE	\$713.38
	PITNEY BOWES	EQUIP. MAINTENANCE	\$702.78
	WANG	EQUIP. MAINTENANCE	\$718.90
	OFF SET DUPLICATORS	EQUIP. MAINTENANCE	\$1,317.00
	SHARP	EQUIP. MAINTENANCE	\$670.98

(continues on next page)

NATIONAL BUSINESS SYST.	EQUIP. MAINTENANCE	\$104.94
MANAGEMENT ENGINEERING INC.	EQUIP. MAINTENANCE	\$1,098.32
COYNE	PRODUCTION SUPPLIES	\$84.90
NVT	PRINTING SUPPLIES	\$2,292.42
PARSON PAPER	PAPER	\$410.74
DIAMOND PAPER	PAPER & SUPPLIES	\$5,233.59
VARIOUS VENDORS	MISC. SUPPLIES & SERVICES	\$4,023.80
EMPLOYEE REIMBURSEMENTS	LOCAL TRAVEL, SUPPLIES, ETC.	\$440.51
NIKKEI TELECOM	DATA BASE	\$375.00
THEODORES	FURNITURE PURCHASE	\$5,186.31
DOUGLAS BAILEY	OFFICE RENOVATION	\$8,591.26
UNITED WAY	DONATION	\$500.00
JAPAN-AMERICA SOC.	DUES & MEETINGS	\$1,435.00
JAPAN COMMERCE ASSOC.	DUES & MEETINGS	\$200.00
ASIA SOCIETY	MEETINGS	\$155.00
KYODO	NEWS SERVICE	\$1,500.00
OCS AMERICA	BOOKS & SUBSCRIPTIONS	\$6,224.50
US GOVT PRINTING OFFICE	PRINTED MATERIAL	\$300.00
VARIOUS VENDORS	BOOKS & SUBSCRIPTIONS	\$7,296.40

Total: \$507,051.19

\*Airfare to and from New York for Arthur J. Alexander to attend conference in Moscow November 12-16, 1990 - \$188.00.  
 Prepaid airfare for business trip to Japan by Pat Murdo, January 11-25, 1991 - \$2,842.00.  
 Airfare and hotel for Pat Murdo to attend conference in Atlanta, GA October 11-12, 1990 on health care in Japan - \$597.39.

No U.S. government officials or media representatives were the beneficiaries of any travel or entertainment expenditures during this reporting period.

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

**NOTICE**

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form Crim-154, formerly Form OBD-64 - Supplemental Statement):

Yes XX or No                     

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes                      or No                     

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Arthur J. Alexander  
Signature

January 30, 1991  
Date

Arthur J. Alexander

Please type or print name of signatory on the line above

President  
Title

RECEIVED  
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